## **Initial Draw Markets**

<u>Initial Draw</u> <u>Markets</u>	Sandy Point is a convenient drive from major population centers:
for	<ul> <li>Baltimore and Annapolis, MD, are 5 hours away.</li> </ul>
Retirement, Second and	$\circ$ Baltimore MSA <sup>1</sup> is approximately 600,000 people.
Vacation Homes	<ul> <li>Washington, DC – Virginia suburbs are 4 hours away and Maryland suburbs are 4.5 hours away.</li> </ul>
at	$\circ$ Washington, DC, MSA is approximately 5.5 million people.
Sandy Point	<ul> <li>Greensboro, NC, is less than 4 hours away.</li> </ul>
	<ul> <li>Greensboro-Winston-Salem-High Point MSA is approximately 1.3 million people.</li> </ul>
	<ul> <li>Richmond, VA, is 2.5 hours away.</li> </ul>
	$\circ$ Richmond MSA is approximately 1.2 million people.
	<ul> <li>Raleigh/Durham, NC, is 2 hours away.</li> </ul>
	• Raleigh-Durham-Chapel Hill MSA is approximately 1.4 million people.
	<ul> <li>Tidewater, VA, is 1.0 to 1.5 hours away.</li> </ul>
	<ul> <li>Virginia Beach-Norfolk-Newport News MSA is approximately 1.6 million people.</li> </ul>
	Sandy Point is closer to Baltimore, Washington, Greensboro, Richmond and Raleigh/Durham than the popular (but over-crowded) North Carolina Outer Bank.
	Considering weekend traffic on the Chesapeake Bay Bridge, Sandy Point can be closer to the Virginia suburbs of Washington, DC, than Ocean City, MD.

<sup>&</sup>lt;sup>1</sup> MSA refers to "Metropolitan Statistical Area."